

New discoveries. Revolutionary cures.

Washington State's passion for innovation and legendary culture of collaboration has led to some of the world's most amazing discoveries. From bone marrow transplantation, the Scribner Shunt and portable heart defibrillator to the promising new treatments for cancer and Alzheimer's, Washington research and development teams, universities and businesses have led the way in the life sciences industry.

More than 1,000 biopharma, medical technology and research organizations are focused on bringing new products, therapies and cures to the global marketplace. This ecosystem is fed by leading researchers at Fred Hutchinson Cancer Research Center, University of Washington School of Medicine and the Allen Institute for Brain Research, and supported by such world-renowned health organizations as the Seattle-based Gates Foundation, which has committed more than \$32.9 billion to support global health initiatives.

One of the things that sets Washington State apart from other parts of the United States is the close connection between life sciences and the information and communication technology industry. The state's 14,000 technology companies offer life science organizations a wealth of new approaches and technologies to address age-old problems. A good example of this cross-pollination is ARKTEK's Passive Vaccine Storage Device. Designed by Intellectual Ventures, the storage device uses lessons learned in space exploration to keep vaccines at their appropriate temperatures for a month or more in third-world communities that lack power and refrigeration.

There is plenty of room for new players in Washington's life sciences sector. Two-person startups as well as seasoned-businesses with a fresh idea can tap into the tremendous intellectual capital of researchers, scientists, doctors and graduate students in the region. Venture capitalists are always on the lookout for the next Washington State Business Legend, such as Juno Therapeutics, which is exploring ways to use human T-cells to re-engage the immune system in the treatment of cancer.



Whether you're investing, exporting, expanding, relocating or growing your market share, our team of experienced business professionals at the state of Washington can provide you with adaptive and customized programs and services you need to succeed.

Services include

- Site selection
- Permitting and regulatory assistance
- Infrastructure
- Financing
- Workforce training
- Export assistance
- Overseas trade offices
- Trade shows and trade missions
- Business matchmaking
- Market research
- Investment assistance

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WASHINGTON STATE

ARAB HEALTH 2017 - COMPANY DIRECTORY

1000+
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92400
TOTAL JOBS IN
LIFE SCIENCE
SECTOR

\$858M
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For hospitals, surgery centers and medical device companies, workSmart! is the solution of choice for managing operating room inventory, tracking usage and expiration dates for their field supply chain management operations. Our workSmart! system was developed specifically to manage workflow and increase cash flow.

Our customers have seen return on their investment (ROI) measured in months, a reduction of over 75% in audit costs, 25% reduction in on-hand inventory, and fast response times to customer questions on previous cases.

Medical Implant Tracking

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UNIQUE SELLING POINTS

We have proven successful outcomes from reducing the case to cash cycle time, significantly reducing on hand inventory while ensuring sufficient inventory to meet current business needs, while providing key business measurement metrics with our analytics and business intelligence suites.

CONTACT

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M3 Biotechnology is an innovative pharmaceutical company

with a primary focus to alter the course of Alzheimer's Disease progression and neurodeterioration.

Whereas current therapies primarily address disease symptoms, M3 has patented and proprietary technologies differentiating itself to create disease modifying treatments with the potential to restore lost connections between brain cells, turning degeneration into regeneration.

Therapeutic for Alzheimer's Disease

Biopharmaceutical

Clinical Development

Drug Manufacturing

Pharmaceutical Imports

New Technologies

UNIQUE SELLING POINTS

A neuro-regenerative therapy addressing the underlying neurodegenerative process by stopping disease progression and even potentially restoring lost function. A cost-effective solution with a feasible delivery mechanism to reach the broadest affected populations.

CONTACT

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Shift Labs designs and manufactures simple and affordable medical instruments for price-sensitive markets. We combine best-in-class engineering with innovative design to create breakthrough technologies for cost-effective patient care.

The award-winning DripAssist Infusion Rate Monitor is the lowest-cost, most accurate gravity infusion monitoring device available. Designed to save nursing time and improve medication management, DripAssist is used in hospitals and infusion centers in the U.S. and on three continents. Portable, durable, easy to learn, requires no maintenance, weighs 107 grams, and works with any consumable. Ideal for bedside, outpatient clinics, home use, disaster relief and field use. Manufactured in USA.

DripAssist Infusion Rate Monitor

UNIQUE SELLING POINTS

DripAssist: affordable, award-winning infusion innovation saving nursing time and improving care. Accurate gravity infusions; a reusable device requiring no maintenance or calibration. U.S. made and patented.

CONTACT

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Located in Booth: H1.A60



The O.R. Company develops, supplies and markets high quality, innovative surgical devices – from niche

consumables to proprietary surgical instruments – for minimally invasive and open surgery.

Trans-vaginal Access Surgery

Uterine Manipulations

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Through collaboration with surgeons, clinical technicians and nurses around the world, we identify surgical needs and advance them into effective and safe products such as the renowned McCartney / ColpotomizOR Tube™.

While having a strong focus in gynecology, we are expanding into a smart, diverse and global surgical device supplier.

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The O.R. Company facilitates the "smart OR of the future" enabling clinicians to achieve the best surgical outcome for their patients at a reasonable cost.

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WASHINGTON STATE'S GLOBAL CONNECTIVITY



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NON-STOP INTERCONTINENTAL FLIGHTS FROM SEATTLE

12 NON-STOP FLIGHTS DAILY TO ASIA & MIDEAST
7 NON-STOP FLIGHTS DAILY TO EUROPE



MYCO Analytical is a used laboratory equipment company specializing in analytical and clinical laboratory equipment.

For over 35 years, MYCO has been supplying laboratory products to customers worldwide. We offer high-quality instruments in working condition or completely refurbished. We are one of the largest suppliers of preowned laboratory equipment anywhere in the world.

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Chromatography

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Clinical Chemistry, Hematology, DNA, Genetics

UNIQUE SELLING POINTS

We have developed strong relationships with many laboratories and manufacturers worldwide. Our reasonable pricing on instruments and components is always backed by our solid reputation.

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