2017 BIO INTERNATIONAL CONFERENCE
JUNE 19 - 22, 2017   SAN DIEGO, CA

WASHINGTION STATE DEPARTMENT OF COMMERCE STAFF

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Serving Southwest Washington State since 1982, Columbia River Economic Development Council (CREDC) is a nonprofit public-private partnership working to advance the economic vitality of Clark County through business growth and innovation. CREDC serves as the first point of contact for businesses to leverage 30 years of community connections and over 80 state and local resources through free, confidential business assistance services. Through collaborative leadership, CREDC promotes job quality and capital investment while maintaining the area’s exceptionally high quality of life.

**UNIQUE DIFFERENTIATORS**

Located in the vibrant Greater Portland region, Clark County offers convenient access to West Coast markets, world-class research institutions, exceptional affordability, and a highly skilled workforce.

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At Fred Hutchinson Cancer Research Center interdisciplinary teams of world-renowned scientists seek new and innovative ways to prevent, diagnose and treat cancer, HIV/AIDS and other life-threatening diseases. Together, our researchers are discovering new ways to detect cancers, developing effective treatments, and learning how to prevent cancers from growing in the first place. Fred Hutch’s pioneering work in bone marrow transplantation led to the development of immunotherapy, and Hutch scientists continue to be leaders in the field.

**UNIQUE DIFFERENTIATORS**

Fred Hutch’s robust pipeline of translational therapies is cultivated and supported by over 300 faculty members, onsite vector manufacturing and cell processing facilities, and stellar clinical care partners.

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Juno Therapeutics is a clinical-stage company developing novel cellular immunotherapies based on two distinct and complementary platforms – Chimeric Antigen Receptors (CARs) and T Cell Receptors (TCRs) technologies.

UNIQUE DIFFERENTIATORS
Our goal is to revolutionize medicine by re-engaging the body’s immune system to treat cancer.

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Life Science Washington is an independent, non-profit 501(c)(6) trade association serving the life sciences industry in the state of Washington. As the center of influence for Washington State life sciences, we advocate for positive public policy and private investment, bring together research institutions, investors and entrepreneurs to grow our economic sector, and create healthier communities.

UNIQUE DIFFERENTIATORS
Life Science Washington focuses on serving organizations in the following specialty areas:

• Biotechnology
• Diagnostics
• Global Health
• Bio Agriculture
• Veterinary Medicine
• Bio Fuel
• Medical Devices
• Research
• Digital Health
• IT Health

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Novo Nordisk Research Center Seattle. In 2009, Novo Nordisk established the research center in Seattle to advance its research pipeline. The unique concept behind the center is to combine basic research, early proof-of-concept trials, and medical device research under one umbrella. Researchers at the center have a mandate to pursue a translational research approach to finding new antigen-based immunological and vaccine treatment advances for type 1 diabetes and obesity, and to identify game changing devices to support treatments.

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As one of the nation’s top five pediatric research centers, Seattle Children’s Research Institute, a division of Seattle Children’s, is dedicated to providing hope, care and cures to help every child live the healthiest and most fulfilling life possible. Our investigators are involved in hundreds of projects that cover every phase of research, from studying how diseases work to improving investigational therapies.

UNIQUE DIFFERENTIATORS
Our researchers have pioneered groundbreaking cystic fibrosis treatments, innovative therapies that help a child’s immune system defeat cancer, and other major contributions to pediatric medicine.

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One of the largest biotech clusters in the United States, Washington State offers investors, startups and industry innovators a unique environment where collaboration is the norm and bold ideas such as the use of synthetic scorpion venom to paint brain tumors, are changing the face of health care. It’s an entrepreneurial ecosystem, where startups open up shop right across from major research facilities and new ideas are shared over a craft beer or lunch.

Over the years, our ideas have revolutionized medicine, from the portable heart defibrillator and Medic One emergency response system to bone marrow transplantation, the Scribner Shunt and outpatient kidney dialysis centers.

The Life Science/Global Health sector employs more than 36,000 researchers and support staff working at 140 biotech companies, 416 medical technology and life science companies, 126 digital and internet technology firms, and 106 academic, nonprofit research and support organizations. It is anchored by such highly respected research institutions as the Fred Hutchinson Cancer Research Center, Allen Institute for Brain Science, University of Washington and Pacific Northwest National Laboratory.

Nearly 170 organizations in the state are promoting and improving global health through research, training, education and public awareness, including the Gates Foundation, which has committed more than $32.9 billion to support global health initiatives around the world. These organizations have forged nearly 2,000 partnerships around the globe, spearheading 5,000 projects in 151 countries.

Of course, there's plenty of room for growth in Washington. Small startups with big ideas can easily explore and innovate, tapping into the huge intellectual capital of researchers, scientists, doctors and graduate students in the region.

Venture capitalists and angels are always on the lookout for the next Washington State success story, such as Juno Therapeutics, which is examining ways to use human T-cells to re-engage the immune system or Blaze Bioscience which is using synthetic scorpion venom to paint cancer cells to distinguish them from health ones.

Washington has had the distinct honor of being home to eight Nobel Prize winners in medicine, chemistry and physiology. The University of Washington recently ranked first in technologies licensed and commercialization agreements. Over the last decade, Washington State University and the University of Washington have launched more than 200 startups that leveraged their research outcomes.

CONTACT US TODAY!
Give us a call at 206.256.6100 or email us at moreinfo@choosewashington.com to learn more about our life science/global health sector and how you can become part of the future of healthcare in Washington State.
Greater Spokane Incorporated represents 1,200+ businesses and organizations employing more than 100,000 individuals who live, work and do business in the Spokane region. Spokane is also the health care, health sciences and medical education hub of a large, multi-state region. There are more than 1,100 health-related businesses in the region, and one of every five employees in Spokane County works in a health-related field.

UNIQUE DIFFERENTIATORS
Life science assets in the Spokane Region include Health Sciences and Services Authority (HSSA) of Spokane County which promotes bioscience-based economic development through grants, Ignite Northwest, McKinstry Innovation Center, Avista Center for Entrepreneurship, and the downtown University District which is home to six colleges and universities: Community Colleges of Spokane, Eastern Washington University, Gonzaga University, University of Washington, Washington State University and Whitworth University. Tax advantages and business incentives are available.

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LEADING COMPANIES
- Engage - INHS
- Jubilant HollisterStier
- PAML
- Inland Imaging
- Incyte Pathology
- Brooks Automation
- GenPrime
- Paw Print Genetics
- Providence Health Services
- Rockwood Health System

RESEARCH ENTITIES
- University of Washington School of Medicine
  - Gonzaga University Regional Health Partnership
- Washington State University Elson S. Floyd College of Medicine
- WSU Applied Sciences Laboratory
- WSU College of Pharmacy
- WSU College of Nursing Clinical Simulation Lab
- WSU Sleep & Performance Research Center
- Providence Medical Research Spokane supporting as many as 300 clinical trials
- Rockwood Research Center clinical trials – phase 1-4
- Institute for Shock Physics' Applied Sciences Laboratory – technology transfer for commercial applications
We provide one-on-one, confidential services, free of charge, to businesses seeking to establish, expand or relocate within King County in Washington State.

**UNIQUE DIFFERENTIATORS**
The Seattle region is among the top five largest life science clusters in the U.S. with 25% greater job concentration in research organizations and medical device manufacturing than the national average. The region is home to many highly respected research institutions, including the Fred Hutchinson Cancer Research Center, the Allen Institute, the University of Washington and the Pacific Northwest National Laboratory.

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The Washington Military Alliance (WMA) is a coalition of military and defense related stakeholder organizations in Washington State. The WMA acts as an umbrella organization for the three main components of the defense sector, representing industry, community support partnerships, and infrastructure support. The group serves as a policy advisor to the Governor, other state agencies, the Legislature, and others in support of the military and defense sector.

The Washington State Department of Commerce’s Military and Defense Sector, in partnership with the Washington Military Alliance, helps defense contractors thrive, and works to mitigate the impacts of changes in defense spending. We help companies identify new business opportunities within the Department of Defense, develop a diversification strategy that includes contracting in federal, state and local government and the private sector, explore export opportunities and more. Contact us for information on business development and technical assistance available to defense contractors located in Washington State.

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The University of Washington School of Medicine is ranked second in the nation in total federal research grants and contracts ($727.5 million in fiscal year 2015) according to the Association of American Medical Colleges. Over 2,300 full-time faculty members and over 4,500 clinical faculty conduct basic, applied, and clinical research in a wide range of medical fields, including over $70 million per year in industry-sponsored basic and clinical research studies. UW Medicine faculty contribute to top 10 world rankings in 31 subject categories based on the number of research articles in top-tier journals in the Center for World University Rankings by Subject – 2017. We would be glad to discuss your company's goals, look for alignment with our UW research teams, and discussing working together to achieve our mission to Improve Human Health.

**UNIQUE DIFFERENTIATORS**

UW Medicine ranks among the top academic research institutions in National Institutes of Health (NIH) funding, and the UW School of Medicine is consistently recognized as one of the nation's top providers of medical instruction by U.S. News and World Report.

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For over 125 years, Washington State University has been providing research and education, and extending service to the state of Washington. A top tier research university, WSU conducts life sciences research, including human health. With the addition of the Elson S. Floyd College of Medicine, WSU provides four physical campuses located across the state offering degree programs in medicine, nursing, pharmacy, engineering, veterinary medicine, and fundamental life and physical sciences.

**UNIQUE DIFFERENTIATORS**

WSU faculty inspire discovery and creativity among civically engaged students. Research focuses on human, animal, and global health, clean energy, food production, economic opportunity and security.

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We Work For Health is a grassroots initiative that shows how biopharmaceutical research and medical innovation work together to create a strong, vibrant economy and a healthier America. We unite biopharmaceutical companies with business and community partners to raise awareness about the vital role we all play in delivering life-saving and life-enhancing advancements in medicine, while educating elected leaders on the impact that public policies have on our ability to continue to innovate.

UNIQUE DIFFERENTIATORS
We Work For Health engages stakeholders to tell the story of how the Life Sciences produce better public health and economic outcomes and provide the context lawmakers need to make decisions that ensure continued prosperity and opportunity for life science innovators in Washington State.

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https://weworkforhealth.org/state/washington

Whether you’re investing, exporting, expanding, relocating or growing your market share, our team of experienced business professionals at the state of Washington can provide you with adaptive and customized programs and services you need to succeed.

Services include
• Site selection
• Permitting and regulatory assistance
• Infrastructure
• Financing
• Workforce training
• Export assistance
• Overseas trade offices
• Trade shows and trade missions
• Business matchmaking
• Market research
• Investment assistance

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